



**To:** Dr. Michael Riggle  
**From:** Alice Raflares  
**Date:** December 6, 2016  
**Re:** SSCRMP Health Broker Consulting Agreement

In Spring 2016, the SSCRMP Health Insurance Cooperative elected to solicit proposals for a new health broker consulting agreement for service effective January 1, 2017. The current Agreement with HUB International expires on 12/31/2016. SSCRMP received proposals from HUB International, Gallagher Benefit Services, GCG, Mercer, Assurance and AON. After reviewing each of the submitted proposals, the SSCRMP Board selected four brokers to participate in in-person interviews on November 10, 2016. The four brokers selected were: HUB, GCG, Gallagher, and Mercer. After extensive conversations with each of the prospective vendors, one vendor was unanimously identified as an ideal fit for the cooperative's members and identified service needs.

On November 29th, the SSCRMP Board unanimously agreed to pursue a relationship with Gallagher Benefit Services, Inc. A Letter of Cancellation with HUB International was sent on November 30, 2016 with a termination date effective on February 1, 2017. A one month extension beyond the December 31, 2016 expiration date was added to allow proper transition of District 214 and District 207's Plan Year Start of January 1, 2017 and Pharmacy Benefit Manager change to Express Scripts.

Below are highlights from the proposed Contract.

1. Each SSCRMP Member (D225, D214, D207) will execute the first combined contract. Upon renewal in 2020, only the SSCRMP Health Board Chair will execute the combined contract.
2. The Consulting Agreement is for a three-year term with a 30 day notice termination clause.
3. District 225's fee will be in the amount of a flat \$12,500 annual fee. In addition, a \$5.67 per medical employee per month fee will be applied for the duration of the Agreement. The anticipated annual cost is \$68,292 based on 820 subscribers.

In addition, new services are included in our Agreement with Gallagher Benefit Services. Key additions are included below.

- A custom renewal plan and timeline based on District 225's Plan Year (September 1 - August 31)
- Access to the Gallagher Benefit Advocacy Center - Benefit Call Center available to all medical members
- Custom Reporting in District specific format
- Individual Account Manager and Benefit Consultant for each District within SSCRMP
- Facilitation of Focus Groups, if desired