AGENDA ITEM # 8

GLENBROOK HIGH SCHOOLS DISTRICT 225

To: Board of Education
From: Marcus Thimm, CTO
Date: 8/12/13
Re: Discussion/Action: Securly C.I.P.A. Compliance Filtering System

Request for Action: Purchase of Securly.com Internet content filtering subscription

We recommend the board of education approve the purchase of Internet filtering subscription by Securly.com that will cover 3900 Chromebook devices. The contract is for one year. The annual cost after discounts is $20,970 for 3,900 Chromebook licenses or $5.38 per device.

Background:

The district is required to provide CIPA compliant Internet content filtering. CIPA or Child Internet Protection Act defines requirements and policies that school districts need to meet to provide Internet filtering for district-owned networks and devices.

CIPA compliance is a requirement to be eligible for e-rate program refunds for telecommunications and Internet service costs. The district participates in the e-rate program and receives approximately $140,000 in refunds per year.

With the district's adoption of Chromebooks for students the district needs to license these additional devices and upgrade its filtering services to support Chromebooks.

We identified a cloud-based content filtering service – **Securly.com** – that tightly integrates with Google Apps for Education. This uniquely enables the district to filter Internet access for students anywhere, anytime on Chromebooks. In addition to that it allows for very granular filtering policy by user groups.

There is currently no other filtering solution available that enables Chromebook filtering without opening up security risks to the district network or provides the close integration into the Google Management Console.

We evaluated other vendors like M86, OpenDNS, EdgeWave, iPrism, WebSense, Sophos, but only Securly.com provides the level of seamless integration for Chromebook filtering we need. In fact most of these vendors cannot filter Chrome devices outside the district network.

Our current filtering solution by M86 provides filtering Internet content for all devices on the district network (including Chromebooks), but additional client software is required to enforce filtering outside of the district network. The client software is only available for Mac and PC and can be disabled when users have local administrative privileges. M86 is not able to filter Chromebooks outside of the district network.

Our three-year contract with M86 costs $8,600 per year (without Chromebooks) and expires next year. This year we will evaluate Securly.com as filtering solution for all devices. Next year we will have all filtering contracts up for renewal concurrently and can select the best solution at that time.

Price Quote for Glenbrook District 225

Securly, Inc.

2901 Tasman Dr Suite 107
Santa Clara CA 94054
1-855-SECURLY
sales@securly.com

TO Marcus Thimm
4000 West Lake Ave.
Glenview IL 60026

Year 1 – Introductory offer period (July 2013-June 2014) with marketing discount

QTY	DESCRIPTION	LIST PRICE	DISCOUNTED PRICE	DISCOUNT
3900	One year license for off-site Chromebook filtering - 150 users thru Aug. 2013 with full rollout thru June 2014	$39,000	$23,300	40%
	Marketing Discount		($2,330)	10%
	• Select user group for in-school filtering test to be evaluated during year 1	included	included	included
			$20,970	

Successive years option (July 2014 – June 2017) after introductory period

QTY	DESCRIPTION	LIST PRICE	DISCOUNTED PRICE	DISCOUNT
	3 Year Option:			
3900	Three year license for off-site Chromebook filtering	$117,000	$70,200	40%
1760	Three year license for in-school filtering	$15,840	$12,618	20%
	Multi-year discount for off-site Chromebook filtering		($23,400)	
	Multi-year discount for in-school filtering		($4,206)	
	Marketing Discount		($8,282)	10%
			$46,930	