GLENBROOK HIGH SCHOOLS Regular Board Meeting – January 11, 2016

TO:

Dr. Mike Riggle

FROM:

Kimberly Ptak

DATE:

January 11, 2016

RE:

Award of Food Services Agreement

Recommendation

It is recommended that the Board of Education enter into a five-year agreement with Quest Food Management Services (Quest) for the years FY 16/17, 17/18, 18/19, 19/20 and 20/21 with the option to renew for an additional five years. The district's current ten-year agreement with Quest ends June 30, 2016.

Background

Consistent with our current agreement, Quest will pay the district rent in the amount of 10% of sales and absorb the cost of breakfast and lunch meals for students qualifying for free or reduced status. Rent paid to the district in FY 14/15 was \$340,000 and the cost of meals for students qualifying for free and reduced lunch status was \$185,000.

Rent accumulates in the food services fund balance, fund 19, and is partially used to offset the district food service expenses such as equipment, smallwares and equipment maintenance (\$30,000 in FY 14/15). At the end of FY 14/15 the fund balance in fund 19 was \$1,126,720, of which, approximately \$350,000 was used to purchase new cooking lines for each cafeteria.

Quest has provided a high quality food services program with creative, fresh and healthy options for the past ten-years. Participation in the program is strong (75%) and our students have been very pleased with the overall, innovative offerings.

On Monday November 9th, Gary Freund, Kris Frandson and I visited three other high schools in the area, all using a food service provider other than Quest - Stevenson (Sodexho), Niles (Organic Life) and Libertyville (Chartwells). During the visits we talked with school administration, toured the cafeterias and reviewed menus and pricing. Student pricing was comparable among the districts, however the variety, freshness, presentation and financial return of our program, we felt, exceeded the others.