



To: Dr. Mike Riggle
Board of Education

From: Ms. Vicki Tarver
Dr. R.J. Gravel

Date: Monday, February 2, 2018

Re: Approval of Audit Firm

Recommendation

It is recommended that the Board of Education approve the proposal submitted by Lauterbach and Amen, LLP to perform the annual financial audit for the fiscal years ending June 30, 2018, 2019, and 2020 with the option to renew for 2021 and 2022.

Background

Illinois School Code (105 ILCS 5/3-7) requires each school district to conduct an independent audit of its financial statements at the close of each fiscal year. In addition to performing a thorough review and analysis of the District's funds, accounts, statements, and other financial matters, the auditor is charged by the District with:

- Preparing a management letter to be provided to the Board of Education regarding the accuracy of the financial statements that have been provided for analysis;
- Assisting with the preparation of the Annual Financial Report for submission to the Illinois State Board of Education;
- Assisting with the preparation of the Comprehensive Annual Financial Report (CAFR) for submission to the Association of School Business Officials International (ASBO International) and the Government Finance Officers Association (GFOA).

Changing auditors (partners or firms) every five years is considered best practice under the Sarbanes-Oxley Act of 2002. The Government Finance Officers Association (GFOA) best practice maintains, "*Governmental entities should undertake a full-scale competitive process for the selection of independent auditors at the end of the term of each audit contract, consistent with applicable legal requirements*".

In October 2017, the Northfield Township Treasurer's Office and the Northfield Township School District Nos. 28, 29, 31 and 225 issued a joint Request for Proposal (RFP) for Auditing Services. Eleven firms were invited to submit proposals and proposals were received from five of these firms. The Township Treasurer and participating school districts evaluated the RFP submission in November 2017 and interviewed potential firms in December 2017. A summary of the service charges from the firms is as follows:

Audit Firm Proposals	FY2017-18	FY2018-19	FY2019-20	FY2020-21	FY2021-22
Eder, Casella & Co.	\$35,500	\$35,800	\$36,600	\$37,500	\$38,350
Klein, Hall CPAs	\$35,500	\$34,900	\$35,800	\$36,700	\$37,600
Lauterbach & Amen LLP	\$34,500	\$35,600	\$36,700	\$37,800	\$38,900
Miller, Cooper & Co., Ltd	\$40,000	\$40,850	\$41,950	\$43,200	\$44,400
Sikich LLP	\$54,000	\$55,080	\$56,180	\$57,300	\$58,450

Upon reviewing the proposals and conducting the interviews, Lauterbach and Amen, LLP emerged as the front-runner. Lauterbach and Amen, LLP was founded twenty years ago and have extensive experience in the field of local government accounting and auditing, including serving a substantial number of municipalities, park districts, school districts, library districts, special districts, pension funds, joint ventures and other various governmental organizations. Their expertise in governmental accounting, collaborative approach, and references support this recommendation. As of this time, Lauterbach and Amen, LLP has been selected by the Northfield Township School Treasurer's office, as well as Sunset Ridge School District 29.

Attached is the engagement letter for the audit of the financial statements for the fiscal years ending June 30, 2018, 2019, and 2020, submitted by Matt R. Beran, Partner, for Lauterbach and Amen, LLP.



December 21, 2017

Members of the Board of Education
Northfield Township High School District 225
Northfield, Illinois

The Partners that are signing this proposal are entitled to represent the Firm, empowered to submit the bid and authorized to sign a contract with Northfield Township High School District 225.

Total all-inclusive maximum price for auditing service:

	June 30, 2018	June 30, 2019	June 30, 2020	June 30, 2021	June 30, 2022
Audit	\$ 31,000	\$ 32,000	\$ 33,000	\$ 34,000	\$ 35,000
Single Audit	\$ 3,500	\$ 3,600	\$ 3,700	\$ 3,800	\$ 3,900
Total	\$ 34,500	\$ 35,600	\$ 36,700	\$ 37,800	\$ 38,900

In over twenty years of providing auditing services, Lauterbach & Amen, LLP has never increased an audit fee from what was proposed in the RFP.

If you have any questions about this letter or need to discuss these matters further, please contact us. We look forward to your reply.

Respectfully Submitted,

LAUTERBACH & AMEN, LLP

Ronald J. Amen
Partner

Matt Beran
Partner



January 12, 2018

To the Members of the Board of Education
Northfield Township High School District 225
Glenview, Illinois

We are pleased to confirm our understanding of the services we are to provide the Northfield Township High School District 225, Illinois for the years ended June 30, 2018, June 30, 2019 and June 30, 2020, with the optional years June 30, 2021 and June 30, 2022. We will audit the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information, including the related notes to the financial statements, which collectively comprise the basic financial statements of the District as of and for the years ended June 30, 2018, June 30, 2019 and June 30, 2020, with the optional years June 30, 2021 and June 30, 2022. Accounting standards generally accepted in the United States of America provide for certain required supplementary information (RSI), such as management's discussion and analysis (MD&A), to supplement the District's basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. As part of our engagement, we will apply certain limited procedures to the District's RSI in accordance with auditing standards generally accepted in the United States of America. These limited procedures will consist of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We will not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The following RSI is required by generally accepted accounting principles and will be subjected to certain limited procedures, but will not be audited: management's discussion and analysis, the budgetary comparison schedules, pension plan employer contribution schedules, changes in the employer's net pension liability schedules, and pension plan investment return schedules.

We have also been engaged to report on supplementary information other than RSI that accompanies the District's financial statements. We will subject the following supplementary information to the auditing procedures applied in our audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America and will provide an opinion on it in relation to the financial statements as a whole: individual fund statements and budgetary comparison schedules, and other information listed as supplemental schedules.

The following other information accompanying the financial statements will not be subjected to the auditing procedures applied in our audit of the financial statements, and our auditor's report will not provide an opinion or any assurance on that other information: introductory and statistical information.

Audit Objective

The objective of our audit is the expression of opinions as to whether your basic financial statements are fairly presented, in all material respects, in conformity with generally accepted accounting principles and to report on the fairness of the supplementary information referred to in the second paragraph when considered in relation to the financial statements as a whole. Our audit will be conducted in accordance with auditing standards generally accepted in the United States of America and will include tests of the accounting records and other procedures we consider necessary to enable us to express such opinions. We will issue a written report upon completion of our audit of the District's financial statements. Our report will be addressed to the Board of Education of the District. We cannot provide assurance that unmodified opinions will be expressed. Circumstances may arise in which it is necessary for us to modify our opinions or add emphasis-of-matter or other-matter paragraphs. If our opinions on the financial statements are other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed opinions, we may decline to express opinions or may withdraw from this engagement.

Audit Procedures – General

An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We will plan and perform the audit to obtain reasonable rather than absolute assurance about whether the financial statements are free of material misstatement, whether from (1) errors, (2) fraudulent financial reporting, (3) misappropriation of assets, or (4) violations of laws or governmental regulations that are attributable to the entity or to acts by management or employees acting on behalf of the government.

Because of the inherent limitations of an audit, combined with the inherent limitations of internal control, and because we will not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us, even though the audit is properly planned and performed in accordance with U.S. generally accepted auditing standards. In addition, an audit is not designed to detect immaterial misstatements, or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements. However, we will inform the appropriate level of management of any material errors, any fraudulent financial reporting, or misappropriation of assets that come to our attention. We will also inform the appropriate level of management of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential. Our responsibility as auditors is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

Audit Procedures – General (Continued)

Our procedures will include tests of documentary evidence supporting the transactions recorded in the accounts, and may include tests of the physical existence of inventories, and direct confirmation of receivables and certain other assets and liabilities by correspondence with selected individuals, funding sources, creditors, and financial institutions. We will request written representations from your attorneys as part of the engagement, and they may bill you for responding to this inquiry. At the conclusion of our audit, we will also require certain written representations from you about the financial statements and related matters.

Audit Procedures – Internal Control

Our audit will include obtaining an understanding of the District and its environment, including internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures. An audit is not designed to provide assurance on internal control or to identify deficiencies in internal control. However, during the audit, we will communicate to management and those charged with governance internal control related matters that are required to be communicated under AICPA professional standards.

Audit Procedures – Compliance

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, will perform tests of the District's compliance with the provisions of applicable laws, regulations, contracts, and agreements. However, the objective of our audit will not be to provide an opinion on overall compliance and we will not express such an opinion.

Other Services

We will also assist in preparing the financial statements and required audit adjustments, if any, for the District in conformity with U.S. generally accepted accounting principles based on information provided by you. We will perform these services in accordance with applicable professional standards. The other services are limited to the financial statements previously defined. We, in our sole professional judgement, reserve the right to refuse to perform any procedure or take any action that could be construed as assuming management responsibilities.

Management Responsibilities

Management is responsible for establishing and maintaining effective internal controls, including monitoring ongoing activities; for the selection and application of accounting principles; and for the preparation and fair presentation in the financial statements in conformity with U.S. generally accepted accounting principles.

Management Responsibilities (Continued)

Management is also responsible for making all financial records and related information available to us and for the accuracy and completeness of that information. You are also responsible for providing us with (1) access to all information of which you are aware that is relevant to the preparation and fair presentation of the financial statements, (2) additional information that we may request for the purpose of the audit, and (3) unrestricted access to persons within the government from whom we determine it necessary to obtain audit evidence.

Your responsibilities include adjusting the financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

You are responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the government involving (1) management, (2) employees who have significant roles in internal control, and (3) others where the fraud could have a material effect on the financial statements. Your responsibilities include informing us of your knowledge of any allegations of fraud or suspected fraud affecting the government received in communications from employees, former employees, regulators, or others. In addition, you are responsible for identifying and ensuring that the government complies with applicable laws and regulations.

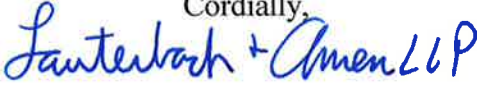
You are responsible for the preparation of the supplementary information in conformity with U.S. generally accepted accounting principles. You agree to include our report on the supplementary information in any document that contains and indicates that we have reported on the supplementary information. You also agree to make the audited financial statements readily available to users of the supplementary information no later than the date the supplementary information is issued with our report thereon. Your responsibilities include acknowledging to us in the representation letter that (1) you are responsible for presentation of the supplementary information in accordance with GAAP; (2) you believe the supplementary information, including its form and content, is fairly presented in accordance with GAAP; (3) the methods of measurement or presentation have not changed from those used in the prior period (or, if they have changed, the reasons for such changes); and (4) you have disclosed to us any significant assumptions or interpretations underlying the measurement or presentation of the supplementary information.

You agree to assume all management responsibilities for financial statement preparation services and any other nonattest services we provide; oversee the services by designating an individual, preferably from senior management, with suitable skill, knowledge, or experience; evaluate the adequacy and results of the services; and accept responsibility for them.

Engagement Administration, Fees, and Other

Our fees for the June 30, 2018, June 30, 2019 and June 30, 2020, with the optional years June 30, 2021 and June 30, 2022 audit will be as stated in our proposal.

We appreciate the opportunity to be of service to the Northfield Township High School District 225, Illinois and believe this letter accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If you agree with the terms of our engagement as described in this letter, please sign below and return it to us.

Cordially,

LAUTERBACH & AMEN, LLP

RESPONSE:

This letter correctly sets forth the understanding of the Northfield Township High School District 225, Illinois.

By: _____

Title: _____